# FIRST NETWORK OF ECONOMIC REACTIVATION AND TOURISM POST COVID 19- IN CARTAGENA

# **MAIN SPONSOR**

Sponsoring an event is one of the best strategies to increase popularity and visibility, improve prestige and credibility front of competitors, suppliers and customers, and strengthen strategic alliances.

#### Benefits of sponsorship

Presence in the *Bizdiversity.Directory* <u>MarketPlace</u><sup>1</sup> for six (6) months (Logo Based on a Height size of 262 pixels per Width of 461 pixels). > It has a cost of \$350 dollars per month (1,330,000.00 COP) with a total value of \$2,100 dollars for six months and seen in a Network of 18,000.00+ companies worldwide.







<sup>&</sup>lt;sup>1</sup> <u>https://www.bizdiversity.directory/marketplace</u>

## **Directory Statistics**

Listings: 18515

New Listings in past 24 hrs: 37

From https://www.bizdiversity.directory/home

- High intensity advertising visibility and promotion before, during and after the event through <u>social networks</u><sup>2</sup> and <u>event website</u> <sup>3</sup>at Caribbean Ecotours for six (6) months.
- They will be able to place their advertising strategically during the stage of the event and they will **have fifteen (15) minutes** to expose their products and services to the public in person and online.
- **Exclusive blog** on the <u>website</u><sup>4</sup> of Caribbean Ecotours S.A.S in the event session which will be designed with **SEO** to increase position on the internet.
- If you are a main sponsor, you can differentiate yourself from the competition and in the next event you will have 15% discount.







<sup>&</sup>lt;sup>2</sup> <u>https://www.instagram.com/caribbeanecotours/</u>

<sup>&</sup>lt;sup>3</sup> <u>https://caribbeanecotours.com/event/networking-de-activacion-economica-y-cultural-post-covid-19/#more-1888</u>

<sup>&</sup>lt;sup>4</sup> <u>https://caribbeanecotours.com/event/networking-de-activacion-economica-y-cultural-post-covid-</u> 19/#more-1888

- 50% discount on <u>Gold Membership</u><sup>5</sup> *Bizdiversity.Directory* for one (1) year
- Accountable Group accompaniment for **3 months** equivalent to 3 one-hour meetings (worth \$225>\$870,000 COP approximately)
- Five (5) Free tickets to all events.

#### Advantages of participating as a Main Sponsor:

- 1. Boost its positioning at local and international level to **18,000.00+ companies** worldwide.
- Foster and strengthen business relationships and increase your sales by up to 30% more as a *BizDiversity* Diversity Equity & Inclusion member through its directory (*Bizdiversity.Directory* Membership) of businesses and accountable groups.
- 3. Promote and strengthen business/trade relations. We will have the virtual presence of American companies, thanks to **BIZDIVERSITY.NET** and Network worldwide.
- 4. Visibility in the short, medium and long term
- 5. Opportunity to show and sell your products or services
- 6. Improving the image of the Company
- 7. Market research providing valuable customer satisfaction data

## PRICE: \$11,305,000 COP\*

## \*50% discount for sponsorship of the 2nd event<sup>6</sup>







<sup>&</sup>lt;sup>5</sup> <u>https://www.bizdiversity.directory/join</u>

<sup>&</sup>lt;sup>6</sup> The Main Sponsor of the 1ER NETWORK OF ECONOMIC REACTIVATION AND TOURISM POST COVID- 19 IN CARTAGENA will have 50% discount for the sponsorship of the second After Hours Event for a Free Networking. See information of SPONSOR AFTER EVENT\*

## **STANDS**

During the **NETWORK OF ECONOMIC REACTIVATION AND TOURISM POST COVID-19 IN CARTAGENA**. will be able to make their products available at local, national and international level thanks to the virtual transmission in the **United States and Colombia**. We will have the presence of Americans, thanks to **BIZDIVERSITY**, who are waiting to meet entrepreneurs committed to the economic growth of Cartagena. In the same space you can get feedback from potential clients, employers and the community in general, you can identify markets, exchange ideas and networking. Also, you will receive an educational workshop on sustainable reactivation, ecological tourism, diversity and inclusion and use of waste focused on the business sector.

For one hour each stand will be promoting its products and services according to the booth purchased. For this, each company must prepare its presentation and advertising to be shared with attendees. It is important to mention that US companies will be listening to your presentation so there will be people translating the presentation, in that same line, each company must send its presentation text in English 5 days in advance.

## GOLD STAND PRICE: \$1.785.000 COP

- The company will have a large stand located in the best places of the event.
- They will be the first to participate and will have five (5) minutes to present their products and services to the public in general and online.







- They will have high intensity advertising visibility and promotion before, during and after the event, on <u>social networks</u><sup>7</sup> and <u>website</u><sup>8</sup> for **4 months**.
- **Promotion of your logo** permanently and on multiple websites
- **30% discount** on Gold Bizdiversity.Directory membership for 1 year.
- Accountable Group accompaniment for 3 months equivalent to 3 one-hour meetings (worth \$225>\$870,000 COP approximately)
- 4 free tickets to all events
- They will be able to offer and **sell their products** to the public and interact with attendees on an ongoing basis.
- Virtual interaction with foreign companies to obtain alliances
- Attendance certificate

## SILVER STAND PRICE: \$1.428.000 COP

- The company will have a medium stand located in the middle area of the place
- They will be the second to participate and will have **three (3) minutes** to present their products and services to the public in general and online.
- They will have medium/high intensity advertising visibility and promotion before, during and after the event through <u>social networks</u><sup>9</sup> and <u>website</u><sup>10</sup> for **3 months.**
- **30% discount** for <u>Silver membership</u><sup>11</sup> *Bizdiversity.Directory* for 1 year.
- Accountable Group accompaniment for 3 months equivalent to 3 one-hour meetings (worth \$225>\$870,000 COP approximately)

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<sup>&</sup>lt;sup>7</sup> <u>https://www.instagram.com/caribbeanecotours/</u>

<sup>&</sup>lt;sup>8</sup> <u>https://caribbeanecotours.com/event/networking-de-activacion-economica-y-cultural-post-</u>covid-19/#more-1888

<sup>&</sup>lt;sup>9</sup> <u>https://www.instagram.com/caribbeanecotours/</u>

<sup>&</sup>lt;sup>10</sup> <u>https://caribbeanecotours.com/event/networking-de-activacion-economica-y-cultural-post-covid-</u>

<sup>&</sup>lt;sup>11</sup> <u>https://www.bizdiversity.directory/join</u>

- 3 free tickets to all events
- They will be able to offer and **sell their products** to the public and interact with attendees on an ongoing basis.
- Virtual interaction with foreign companies to obtain alliances
- Attendance certificate

### **BRONZE STAND**

## PRICE: \$952.000 COP

- The company will have a small stand located in the lower area of the venue
- They will be the third parties to participate and will have 1.5 minutes to present their products and services to the public in general and online.
- They will have medium intensity advertising visibility and promotion before, during and after the event through <u>social networks</u><sup>12</sup> and <u>website</u><sup>13</sup> for **2 months**.
- 15% discount for <u>Silver membership<sup>14</sup> Bizdiversity.Directory</u> for one (1) year
- Accountable Group accompaniment for 3 months equivalent to 3 one-hour meetings (worth \$225>\$870,000 COP approximately)
- 2 free tickets to all events
- They will be able to offer and **sell their products** to the public and interact with attendees on an ongoing basis.
- Virtual interaction with foreign companies to obtain alliances
- Attendance certificate

<sup>13</sup> <u>https://caribbeanecotours.com/event/networking-de-activacion-economica-y-cultural-post-covid-</u>

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<sup>&</sup>lt;sup>12</sup> <u>https://www.instagram.com/caribbeanecotours/</u>

<sup>&</sup>lt;sup>14</sup> <u>https://www.bizdiversity.directory/join</u>



## GROUP STAND OR TABLE CAPITAINS PRICE: \$595.000 COP

- The company will have a group stand located in the lower area of the venue
- They will be the last to participate and will have one (1) minute to present their products and services to the public in general in each Speed Datings Networking session
- They will have low intensity advertising visibility and promotion before, during and after the event through <u>social networks</u> <sup>15</sup> and <u>website</u><sup>16</sup> for **one (1) month.**
- 10% discount for <u>Silver Membership</u><sup>17</sup> *Bizdiversity.Directory* for one (1) year.
- **20% discount** on tickets for the next Main Event.
- Accountable Group accompaniment for 3 months equivalent to 3 one-hour meetings (worth \$225>\$870,000 COP approximately)
- Free tickets to all events
- They will be able to offer and **sell their products** to the public and interact with attendees on an ongoing basis.
- Virtual interaction with foreign companies to obtain alliances
- Attendance certificate

<u>19/#more-1888</u>







<sup>&</sup>lt;sup>15</sup> <u>https://www.instagram.com/caribbeanecotours/</u>

<sup>&</sup>lt;sup>16</sup> https://caribbeanecotours.com/event/networking-de-activacion-economica-y-cultural-post-covid-

<sup>&</sup>lt;sup>17</sup> <u>https://www.bizdiversity.directory/join</u>



## **TICKET ON-SITE**

Entrance Ticket on-site for one (1) event: \$142.800 COP

Entrance Ticket on-site for one (1) event: \$214.200 COP

- Admission and participation in the event
- 25% discount for *Bizdiversity Membership* for one (1) year.
- Constant interaction with face-to-face and virtual promotion companies
- Accountable Group accompaniment for 3 months equivalent to 3 one-hour meetings (worth \$225>\$870,000 COP approximately)
- Public relations and strategic alliances
- Visibility and advertising through logos.
- Certificate of attendance

## VIRTUAL TICKET

The virtual tickets can be purchased through EventBrite<sup>18</sup> & Caribbean Ecotours S.A.S<sup>19</sup>

KIND OF BUSINESS	PRICE	BENEFITS
Entrepreneur	\$7 dólares	-

<sup>18</sup> <u>https://www.eventbrite.co/</u>

<sup>19</sup> <u>https://caribbeanecotours.com/events/</u>







Small Businesses (up to 25	\$15 dollars	5%	<u>Silver</u>
employees)		membership	
		<b>BizDiversity</b> )	
Small Businesses (up to 50	\$50 dollars	10%	<u>Silver</u>
employees)		membership	
		<b>BizDiversity</b> )	
Small Businesses (up to 100	\$75 dollars	15%	<u>Silver</u>
employees)		membership	
		<b>BizDiversity</b> )	
Medium-sized Businesses	\$150 dollars	25% <u>Gold</u>	
(500+ employees)		membership	
		BizDiversity)	
Big Companies (1000+	\$250 dollars	50% <u>Gold</u>	
employees)		membership	
		BizDiversity)	

✤ If you are a sponsor of the stands, you can differentiate yourself from the competition and in the next event you will have 10% discount.

During this Networking you can:

- Increase visibility
- Generate empathy with the audience
- Strategic relationships
- Differentiate from competitors
- Boost sales

- Impact and relevance in the sector
- Social responsibility
- Expansion and search for new markets
- Companies can test their news
- Show exclusive offers







# \*MAIN SPONSOR EVENT AFTER HOURS- FREE NETWORK: \$11.305.000 COP

#### AN EVENT DESIGNED FOR FREE NETWORKING

#### ✤ BENEFITS

- Exclusive promotion during the event.
- Free presence at the Bizdiversity.Directory <u>MarketPlace</u><sup>20</sup> for **1** year with a value of \$4200.
- Accountable Group accompaniment for 3 months equivalent to 3 one-hour meetings (worth \$225>\$870,000 COP approximately)
- Three (3) mentions during the event party by the company representative (5 minutes each session)
- Shared multimedia production of the two events.
- 25% off next Main Event.

<sup>20</sup> <u>https://www.bizdiversity.directory/marketplace</u>





